



GWINNETT COUNTY
Department of Public Utilities
Engineering & Construction Division
Tel: (770)822-5051 / Fax: (770)822-5086

January 20, 1999

Mr. Michael D. Stephens
Vice President
John D. Stephens, Inc.
1899 Parker Court
Stone Mountain, Georgia 30087

Dear Mr. Stephens:

This letter shall serve as commendation for work performed by your company on behalf of Gwinnett County Department of Public Utilities.

It has been our experience that John D. Stephens, Inc. is a highly competent contracting firm. Regardless of project size varying from thousands of dollars to tens of millions, from 8 to 78 inch pipe, your performance is high quality, timely, and within budget even under difficult situations. We have been treated fairly in negotiations over changes in contract scope and cost. Recommended construction methods are made to ensure the quality of the project and/or a cost savings to the county and not just for the benefit of the contractor. Your firm has a policy of striving to do the job right and issues involving affected property owners are handled courteously and promptly.

I credit a great deal of our satisfaction to the employees of your company. The project managers and supervisors are highly competent and experienced individuals who direct well trained field personnel. Administrative staff are professional in their conduct while easy to work with. I have always been treated with respect from management right down to the crew members. If issues arise, they are settled quickly and fairly.

I would highly recommend John D. Stephens, Inc. to anyone in need of your services.

Respectfully,

Don Hafner
Construction Manager
Gwinnett County
Department of Public Utilities